



ANNUAL REPORT 2008

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Dear Friends,

Even as we anticipate an ever-increasing influx of patients — recent figures estimate a record 14,000 people losing health care coverage in this country every day — we are hopeful about our commitment to meet the need in our community. In 2008 **the Clinic received a major gift from the Walter L. and Grace M. Merten Charitable Trust** that will allow us to proceed with plans to **move to larger facilities and expand our services**, including additional days of operation and ophthalmology services. We were also able to **dramatically decrease our prescription drug expenditures (the Clinic's largest expense) by 43 percent** from last year with aggressive use of patient assistance programs and help from local pharmacies.

The **move to new facilities of about 4,500 square feet on Armour Road** is planned for the first quarter of 2009. The Trust's gift also made possible the **hiring of a full-time executive director, Mary Reich, RN**, to oversee the Clinic operations in its new capacity and location. Our ability to serve the community in the midst of burgeoning need is made possible by the overwhelming generosity of the Merten Trust and others in our community.

In 2008 the Clinic handled **2,684 patient visits** — about an 8 percent increase over last year. However, it is **expected that those numbers will dramatically rise in 2009** as more people lose jobs and health care coverage as a result of the current economic crisis. To help fund our move and expanded services, the Clinic will **continue to seek the support of the community through public appeals and fundraising events**. **Additional volunteers, both medical professionals and lay people will also be sought**. Because the community has not let us down in the past, we are confident our appeals will be answered.

The Clinic welcomes individuals and families who lack health insurance and whose income is at or below 200% of the federal poverty level. Clinic clients receive the medical attention and practical information they need to maintain their health in a friendly and caring atmosphere. The Clinic also serves as a valuable resource in helping to locate follow-up services. The Lake Area Free Clinic continues to provide all of these services with a dedicated volunteer staff. Due to the generosity of these individuals and the community, we have been able to offer thousands of people the dignity of getting their families' basic health care needs met.

Mission Statement

“Our mission to the community is to provide a free health clinic, staffed by volunteer professionals, to provide access to free medical care for the uninsured. The intention of the Lake Area Free Clinic is to help people who are trying to help themselves and their families, but have neither medical insurance nor the ability to pay for such care.”

A Brief History

For a number of years it was recognized that there was a sector of citizens within our community who were unable to obtain health care and were not offered health insurance. They did not fall under any government plan of assistance nor were they financially able to obtain insurance or care on their own.

Physicians at Oconomowoc Memorial Hospital became acutely aware of the problem as more and more of these citizens would arrive as patients in the Emergency Department as a result of untreated conditions. This was documented by Emergency Department physicians who determined that over 1,800 uninsured individuals sought care through the Emergency Department in 1999. Various options to deliver preventive care were explored and, after careful consideration, the concept of the Clinic was formulated.

The idea was shared with others and a Board of Directors was formed to set the wheels in motion and champion the cause in the community. In July of 2001 the Lake Area Free Clinic opened its doors and hearts to the medically uninsured in our community. The generosity of the Oconomowoc Memorial Hospital Foundation and many other groups and individuals made the project financially feasible.

Today, as the Clinic prepares to move to a new facility and expand its services, it continues to meet the growing needs of thousands in our community with an enthusiastic staff and many generous volunteers and donors. It is in all of our best interests to continue to nurture this valuable community resource.

Goals for 2009

- Respond to the community's increasing need for medical care by:
 - ◊ Moving the Clinic into larger accommodations in first quarter of 2009;
 - ◊ Offering ophthalmology services within the Clinic;
 - ◊ Increasing the number of days/hours per week the Clinic sees patients;
 - ◊ Continuing to recruit additional Clinic volunteers, particularly medical professionals;

January – December 2008 Utilization Statistics

Patient Activity

Total Number of Patient Visits	2,684
Number of Admissions (first visits)	499
Number of Male Patient Visits	1,169
Number of Female Patient Visits	1,515

Zip Codes of Patients

53066 Oconomowoc	897
Other Zip Codes	1,787

Volunteer Hours (est.)

Physician and Nurse Practitioner Hours	478
RN Hours	1,398
Clerical Hours	1,576
Interpreter Hours	253
Coordinator, Janitor and Student Hours	1,598
Board Member Hours	991
Total Volunteer Hours	6,294

LAKE AREA FREE CLINIC, INC.
Statement of Revenue and Expense—Cash Basis
For the Twelve Months Ended December 31, 2008

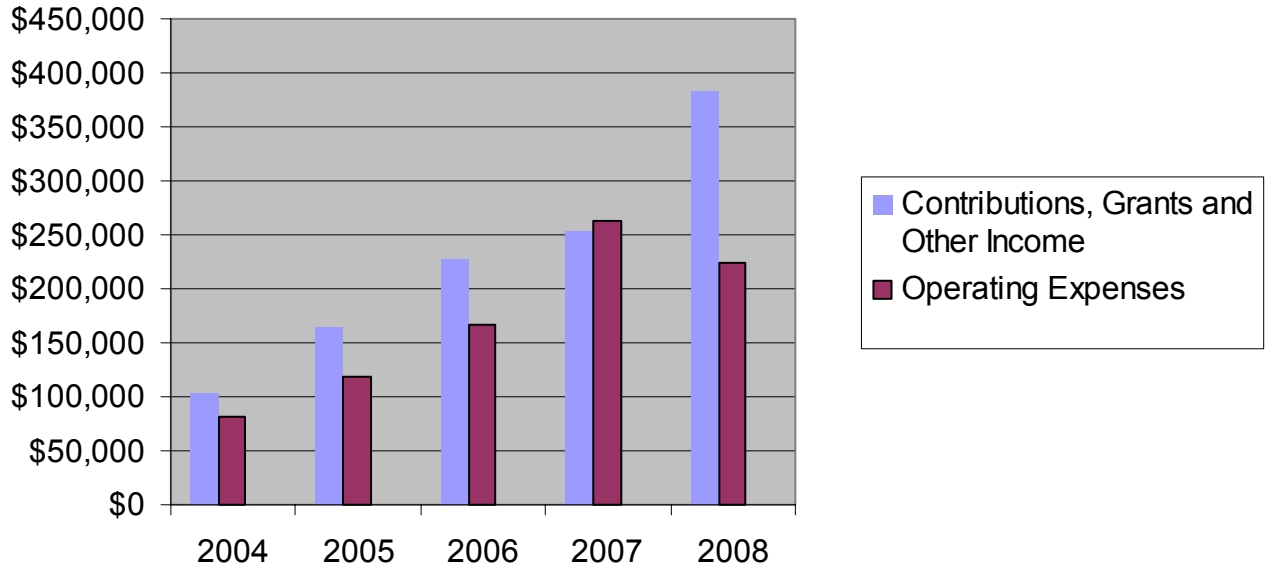
Revenue		
Contribution Receipts	\$	144,075
Grant Receipts		198,400
Gala Receipts		37,650
Interest Income		3,936
Total Revenue		<u>384,061</u>
Operating Expenses		
Bank & Credit Card Fees		642
Conferences		225
Depreciation		676
Gala		10,053
Insurance		1,469
Interpreters		6,337
Lawn, Landscaping & Snowplowing		2,019
Maintenance and Repairs		47
Medical Supplies & Services		
Prescription Drugs		96,541
Supplies & Services		18,006
Miscellaneous		2,276
Office and Computer Supplies		4,145
Payroll Tax		2,706
Postage and P.O. Box Rental		3,480
Professional and Legal Fees		3,255
Promotional Activities		1,443
Registration/Certification Fees		175
Rent		27,475
Telephone and Internet Access		1,887
Utilities		2,315
Wages		<u>38,442</u>
Total Operating Expenses		<u>223,614</u>
Excess Revenue over Expense		<u>\$160,447</u>

Significant Grants and Contributions for
2008

<u>\$100,000+</u>	
Walter L. & Grace M. Merten Charitable Trust	
<u>\$15,000—\$99,999</u>	
Scherffius Fund	
Diane Schmeihil*	
<u>\$10,000—\$14,999</u>	
Oconomowoc Memorial Hospital Auxiliary	
Ruehlow Family Foundation	
<u>\$5,000—\$9,999</u>	
John Celek	
General Electric Foundation	
Lord of Life Lutheran Church	
Richard and Lynn Schwaab	
Waukesha County Community Foundation	
James & Kathleen Hackett	
<u>\$2,000—\$4,999</u>	
Metro Milwaukee Nurse Practitioners	
First Bank Financial Center	
Mark & Mary Hollister	
Greater Delafield Community Fund	
David Ferguson	
Katherine Bayless	
Michael Whittaker	
David Friedland & Karin Hague	
Brian & Colleen Kueck	
Sherri Mann	
Kettle Moraine United Presbyterian Church	
St. John Chrysostom Church	
Michael & Kathleen Kellogg	
Our Savior's Lutheran Church	
Power Test	
Ford & Bobbe Titus	
Vicki Dallmann-Papke	
Wismarq Corporation*	

*Non-cash contribution

Revenue vs. Expenses 2004-2008



**Lake Area Free Clinic
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